



Dear Blue Ridge Fiberboard Customer,

We are announcing a price increase of \$10 per 1,000 square feet on a ½” basis on all products for orders allocated and shipped after March 31, 2023. This increase represents an additional .01 cents per square foot on a half inch thickness basis. If you placed an order previously and it was scheduled to ship after 3-31-2023 then the pricing you received on your order confirmation is correct. Blue Ridge Fiberboard customer service enters the order based upon the requested shipment date and applies the correlated pricing.

While it is duly-noted that pricing in the lumber market has come down significantly, please understand that Blue Ridge never increased pricing some 300% based upon the demand driven, extremely overinflated commodity lumber market we all experienced over the last couple years. Blue Ridge pricing will not drop like the lumber market simply because our price increases have been in comparison both small and reality based specifically upon our current cost of labor, energy, shipping and raw material factors.

Our commitment to quality, service, and integrity will continue and we certainly appreciate your business and continued support.

- **Customer Service West 1-800-535-4088**
- **Customer Service East 1-800-233-8721**

Best regards,

Mike Taylor
Vice President Sales and Marketing
Blue Ridge Fiberboard, Inc.

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